

Embrace Converged Endpoint Management to Reduce Risk, Cost and Complexity



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ABOUT THIS INFOGRAPHIC

Converged endpoint management (XEM) is a single, integrated platform for endpoint management and endpoint security functions. Organizations that have fully operationalized an XEM model are performing at higher levels versus other organizations.

Save Through Converged Operations



75% of organizations have separate teams to manage and secure endpoints, resulting in siloed workstreams and reduced productivity.



Converged organizations with as few as 250 end-user devices can save over

\$100,000 ANNUALLY IN STAFFING COSTS.

Increase Compliance and Reduce Risk with Faster Patching and Real-time Visibility

Large ElderCare Firm Increased Compliance of Endpoints to more than 90% with XEM

Faster deployment of vulnerability-closing OS patches, updates, and upgrades reduces cyber risk and improves compliance.



On average, XEM fully operational organizations improved their security posture by deploying Windows patches, updates, and upgrades **22% more often than other organizations.**

Reduce risk with faster device updates.

ON AVERAGE:

It takes two weeks



to deploy new operating system updates and patches for corporate-owned client endpoint devices for new/major OS upgrades

It takes more than three weeks



to deploy updates to critical business applications, software updates and patches for corporate-owned client endpoint devices

Reduce Software Costs with Tool Consolidation

Reducing product portfolios lowers licensing fees.

Large global logistics company cut its software licensing costs in half, saving hundreds of thousands of dollars moving to an XEM platform approach.

MORE THAN 80% OF FIRMS

plan to reduce their number of endpoint management and security products in the next 18 months.

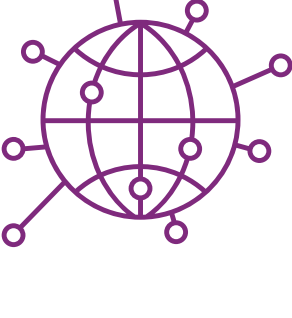


Other prominently cited benefits of reducing endpoint management and endpoint security product portfolios include **expanded use of advanced endpoint security features** and improvement in end-user experiences.

Nearly 90% Are Moving from Point Solutions to Converged Platforms

Choose staff augmentation over outsourcing.

XEM fully operational organizations are more likely to supplement their staffs with services of third-party providers than to outsource.



APPROXIMATELY 84% OF ORGANIZATIONS

subscribe to the services of third-party providers to either supplement their endpoint management, endpoint security, and SOC teams or outsource these functions.

Among XEM fully operational organizations:



have a services agreement with an **IT services provider** to supplement their endpoint management teams versus 50% of other organizations



have a services agreement with a **managed security services provider** to supplement their endpoint security teams versus 50% of other organizations



have a services agreement with a **managed security services provider** to supplement their SOC teams versus 46% of other organizations



A large US healthcare firm **saved more than \$1 million annually** replacing multiple point products with XEM.

Be 24x7 Cyber Vigilant

Threat actors don't take breaks; neither can you.

XEM fully operational organizations are more likely to operate their SOCs around-the-clock.



have their **SOCs operating 24 hours a day x 7 days a week** versus 38% of other organizations.

REAL-TIME VISIBILITY INTO THE ENDPOINT STATE

was a top-desired feature from an XEM-centric platform, with **58% of firms** saying it was a requirement.

End Siloed Operations, Reduce Risk

Organizations can and must unleash cross-functional synergies.



Endpoint security should complement a strong IT foundation rather than compensate for a weak one.

n = 1,529. Source: IDC XEM Custom Global Survey, October 2022

Message from the Sponsor



XEM leads the paradigm shift in legacy approaches to managing complex IT environments. It unifies teams and workflows, mitigates risk at every endpoint from cyber threats, and integrates IT, Compliance, Security, and Risk into a single platform. It delivers comprehensive visibility across devices, a unified set of controls, and a common taxonomy for a single shared purpose: to protect critical information and infrastructure at scale.

It's time for a convergence.

[Learn more about Tanium](#)