

5 reasons to consider an MSP for converged endpoint management

The problem

You know you need to improve security and management across all your endpoints, but you don't have proper visibility of them, and you're not even sure how many you have. Additionally, you're unsure of the financial impact a new solution will have on your already overloaded resources, or what business and technical process updates are needed to improve endpoint visibility.

Maybe you've already started the process of implementing a new solution, but you don't have the time to optimize your overall security posture. Could it be that you don't have the resources to allocate to a current implementation or future management?

You can't waste time or money, and you need to see the value of a solution as soon as possible.

The solution

You need a Managed Service Provider (MSP). You need an expert team to implement and manage the solution for you.

Get peace of mind from knowing that the experienced, knowledgeable experts monitoring and managing your endpoint assets will address problems quickly and effectively. By leveraging the Tanium platform, your MSP partner will produce high-fidelity endpoint telemetry data that optimizes ecosystem technologies such as CMDB, SIEM, and targeted analytics in real time.

Endpoints will be brought under control. Threats managed. Operations will run smoothly. You will have insight into all the data you need in real time and across all departments. Most importantly, if there is an issue, it will be detected and resolved before you even notice.

Why you need a Managed Service Provider



01

Filling resource and skill gaps

Imagine implementing a solution with zero internal ramp-up time, costly internal training, or learning-curve slowdowns. An MSP provides immediate hands-on management for IT operations and security. That means you get all the benefits of the product and its built-in services as a fully managed solution you never have to worry about, providing complete visibility, control, and reporting across your entire endpoint ecosystem.



02

Industry expertise

Our accredited MSP partners understand your industry, your needs, and the practical requirements of your operation. You get to tap into the skills and experience of trained, certified experts who have evaluated hundreds of products and chosen Tanium as their go-to solution for customer outcomes. That translates into fast, dependable deployments based on real-world industry experience and best practices for your enterprise.



03

Time to value

The bigger and more complex the environment, the more time-consuming it can be to get solutions deployed and operational. Even if you have already started, you might have deployed only some of the features from your investment. You do not yet realize the full value. And even if you have internal resources available to manage the solution, you will encounter delays as they undergo training and get up to speed. With a Tanium MSP partner managing your implementation, integration, operating, and reporting, you realize the benefit of your solution much faster than if you relied on internal resources.



04

Overall efficiency of operations and security

Through a Tanium MSP partner, you can quickly access value across your entire enterprise. You will immediately see how to break down silos to optimize every process, support better communication, improve collaboration, and take advantage of the visibility and real-time data streaming into all your applications from a "single source of truth."



05

Business continuity

An effective managed service solution doesn't only support your operations day to day, it also helps ensure zero disruption in the event of an issue. Tanium MSP partners understand and anticipate common issues and set up the appropriate alarms and notifications to continuously monitor your endpoints. Vulnerabilities are minimized. Threats are addressed immediately and correctly. Security strategies are continuously reviewed, improved, and implemented without delay to respond to your changing needs.

How many endpoints does your organization have?

Many organizations do not know the answer, and that's a problem. In fact, **68%** of organizations have experienced breaches through exploited unknown endpoints.¹





An unidentified endpoint is a vulnerability you haven't secured. It's a source of data you can't collect. It's a valuable asset you don't control.



Where we add value

- ✓ **Asset discovery and inventory**
 - Visibility of every endpoint
 - Application dependency visualization
 - Software inventory and usage
- ✓ **Client management**
 - OS-agnostic patch management
 - Application deployment and retirement
 - End-user performance monitoring
- ✓ **Risk and compliance management**
 - Real-time risk prioritization
 - Compliance gap identification
 - Risk profiling informed by industry benchmarks
- ✓ **Sensitive data monitoring**
 - Visibility of sensitive data at every endpoint
 - Continuous monitoring and alerts
 - Tracking of data access by all users
- ✓ **Threat hunting**
 - Detection and remediation of endpoint vulnerability
 - Integrated investigation and remediation
 - Policy configuration and enforcement
 - Measurement of lateral movement risk

How we win

-  **Cost-effective**
Depending on your number of endpoints, or the size of your organization, a comprehensive, unified endpoint management and security implementation might not be feasible. That's where Tanium as a fully managed service becomes the logical, realistic option.
-  **Comprehensive**
An MSP delivers everything you need: visibility, control, speed, and security. It's like having a full-scale, dedicated IT department focused on endpoint management, without adding personnel.
-  **Responsive**
You get real-time visibility and control of all assets and endpoints. Working with current data you can trust allows you to take targeted action now before small issues grow into big problems.
-  **Flexible**
The solution is delivered in the cloud, so it is infinitely scalable with no costly additional infrastructure required.

Additional resources

To find the right services partner, visit www.tanium.com/partners/service-offering or contact partnerservices@tanium.com



About Tanium

Tanium, the industry's only provider of converged endpoint management (XEM), leads the paradigm shift in legacy approaches to managing complex security and technology environments. Only Tanium protects every team, endpoint, and workflow from cyber threats by integrating IT, Compliance, Security, and Risk into a single platform that delivers comprehensive visibility across devices, a unified set of controls, and a common taxonomy for a single shared purpose: to protect critical information and infrastructure at scale. Tanium has been named to the Forbes Cloud 100 list for six consecutive years and ranks on Fortune's list of the Best Large Workplaces in Technology. Visit www.tanium.com and follow us on LinkedIn and Twitter.

¹ Morphisec: 2020 Study of the State of Endpoint Security Risk
<https://www.morphisec.com/hubfs/2020%20State%20of%20Endpoint%20Security%20Final.pdf>