

For Haufe Group, ServiceNow is even better together with Tanium



HAUFE.Group

Company Name

Haufe-Lexware GmbH & Co. KG (doing business as Haufe Group)

Revenue

€377 million

Endpoints Under Management

525

Industry

Professional services (digital and web-based services)

Tanium Partner

(<https://silpion-itsm.de/tanium/>)

Size

Nearly 2,200 employees

Headquarters

Freiburg, Germany

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Larissa Wissmann

Head of digital enterprise services,
Haufe Group

In the business world, 71 years is a long time. That’s how long it’s been since entrepreneur Rudolf Haufe (pronounced how'-fay) founded a small publishing company in Freiburg, Germany, specializing in law, taxes and business.

The company, now known as Haufe Group, today provides digital and web services to organizations both large and small, employs nearly 2,200 people, and operates 19 offices across Germany, Austria, Switzerland, Romania and Spain. Sales for Haufe Group’s latest fiscal year totaled €377 million (approx. \$397.3 million).

One key to Haufe Group’s success has been its focus on multiple brands. The company made its first major acquisition in 1993, when it bought software startup Lexware. Today, Haufe Group oversees nearly a dozen brands, including online training provider Semigator, business publisher Schäffer-Poeschel and the Steuerbot tax app.

Haufe Group’s “better together” approach also applies to the software used to run its business. The company’s ServiceNow CMDB gets a boost from the added functionality of Tanium.

“For sure, Tanium is helping us get a more complete view of our CMDB,” says Larissa Wissmann, head of digital enterprise services.

“The velocity of the whole Tanium team has been really, really good.”

Larissa Wissmann

Head of digital enterprise services,
Haufe Group

Haufe Group's IT managers consider ServiceNow a core platform, and they realized that Tanium offers discovery, real-time asset visibility, and other services that make the ServiceNow CMDB even more valuable and useful. Tanium significantly enhances ServiceNow's capabilities by delivering data in real time and discovering currently unknown assets.

To start, Tanium provided Haufe Group with a proof-of-concept (PoC) for asset discovery. Tanium had to move fast, because Haufe wanted the PoC before its ServiceNow contract came up for renewal. Fortunately, Tanium was able to comply, and the results of the PoC were favorable, allowing Haufe to discover assets previously invisible to the CMDB.

“Now we have two discovery sources for our CMDB,” says Wissmann. “That gave us a better, more complete view.”

Haufe moved ahead, licensing its on-premises Tanium implementation through Silpion, a German reseller and managed services provider (MSP) based in Hamburg. Now Tanium is helping Wissmann and her staff locate assets that previously would have gone undetected, possibly raising operational and security risks. For example, Tanium helped them discover a server that was assumed to have been shut down. Not only was the server still running, but it also was unprotected against the latest security threats.

Haufe Group also uses Tanium to discover and help secure its cloud-based containers. As part of Haufe Group's software development, the company deploys containers in the cloud, typically several times a day. By Wissmann's estimate, the company has some 15,000 containers, some of which are used for just a few hours of development and testing, then taken down. Previously, Wissmann was getting container reports only once every 90 days. “For us as a software company, that doesn't work,” she says.

Now, Tanium gives her container reports on a real-time basis. Even better, Haufe Group doesn't pay a license fee for each of those containers, but only for the relatively few servers that host them.

“Not knowing what's in your environment is the highest risk,” Wissmann says. **“With Tanium, I have the charm of discovery.”**



Tanium, the industry's only provider of Converged Endpoint Management (XEM), leads the paradigm shift in legacy approaches to managing complex security and technology environments. Only Tanium protects every team, endpoint, and workflow from cyber threats by integrating IT, Compliance, Security, and Risk into a single platform that delivers comprehensive visibility across devices, a unified set of controls, and a common taxonomy for a single shared purpose: to protect critical information and infrastructure at scale. More than half of the Fortune 100 and the U.S. armed forces trust Tanium to protect people; defend data; secure systems; and see and control every endpoint, team, and workflow everywhere. That's the power of certainty.

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